A B M
Pantry List

ADVANCED BUSINESS MANAGER

OVERVIEW

The ABM Pantry List has been designed as a quick and efficient data entry tool to work with customers who place orders on the phone based on previous historical sales. Particularly relevant in the food industry.

FEATURES

» Create Sales orders or Quotes automatically from a template of previous sales to customer

» Promote existing specials to customer whilst on the phone and add specials to order or quote on the fly

» Set default number of months back to bring in order history with a refresh option

» Set product weight ratios in settings and back calculate quantity based on weight ratio entered. E.g. Kilograms

» Display margin warnings on different products on the pantry list by colour. Different margins % can display different colour

» Indicate alternative products when standard product customer orders is not available and an alternate product can be supplied

» Add special instructions per product line to the order (TRANSDETAILS.EXTRATEXT)

» Add special comments to the entire order (TRANSHEADERS.NOTES)

» Automatically remove lines from the order not required (Delete Zero)

» Search for product descriptions (starting with or containing) from the existing list that is populated on the screen

» Conforms to ABM Customer Credit limits. Warns the customer or disallows the sale depending on the credit policy of the customer

ORDERING

Ordering from the Pantry List enables the person ordering to have pertinent information all on the one screen which speeds up the process substantially.
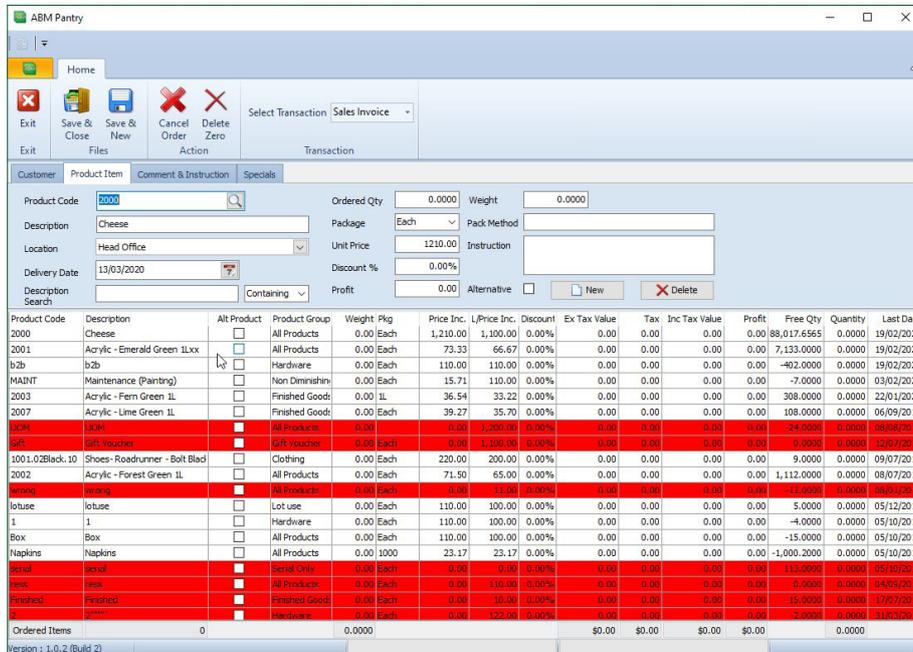
ABM PANTRY SETTINGS

The ABM Pantry settings can be found by clicking the page icon on the top left of the main program display.

Australia
www.advancedbusinessmanager.com.au
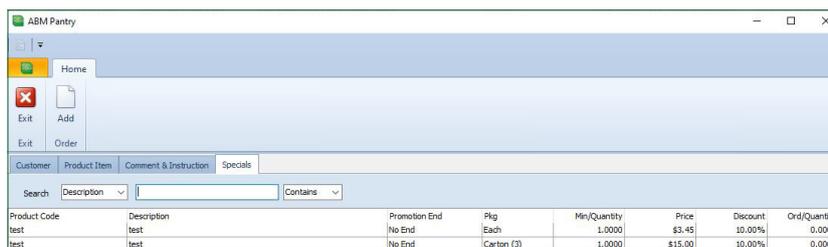sales@advancedbusinessmanager.com.au
1800 067 864

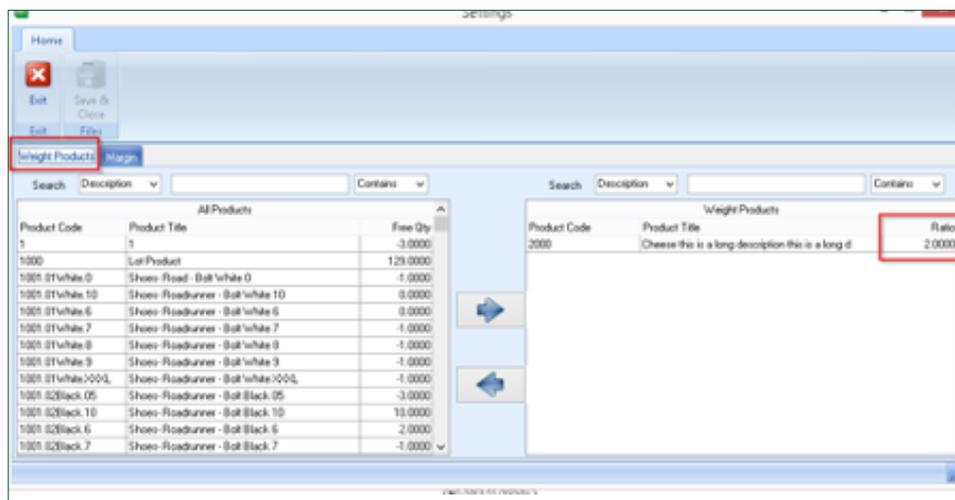**New Zealand**
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PRODUCT WEIGHT

Each product in ABM has a weight however ABM does not have the ability to record a second weight ratio. So the weight in ABM could be by kilo but the customer orders per 100 grams.

The pantry list allows you to record this order weight on each product and calculates the weight by the qty entered. So if you enter qty of 2 in the pantry list it calculates the weight as 200 grams.

Click on the weight products tab. You can select products by highlighting the product and copying to the right window display. You can then nominate the weight ratio for the Pantry System to back calculate the quantity from on the data entry screens.

MARGIN

Click on the Margin Tab to enter margin % and colour selections for each margin %

There is also an option to disallow sales below a certain margin.
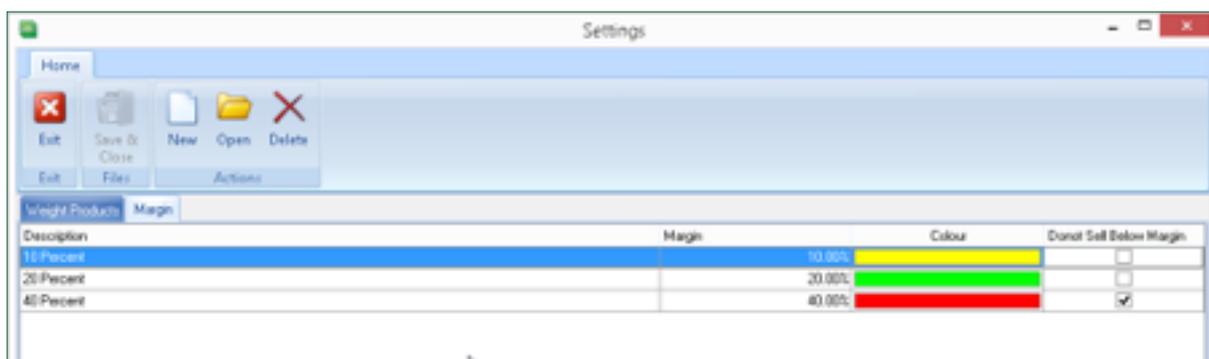
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ABM PANTRY DATA ENTRY SCREEN

The ABM Pantry Data entry screen appears as below. After loading the previous sales history based on number of months selected, the screen is populated with the historical product sales.

The user can enter the quantities required for each product. If the product has weight listed, the weight or quantity field can be amended as required. The profit on each line will also display and will be colour coded based on the margin set up.

When complete the delete Zero button can be pressed to remove products not required on the order.

Specials can be selected from the specials tab. The Pantry List will display existing customer specials from the PRICEHEADERS/ PRICEDETAILS table. The quantities can be selected and added to the existing order by clicking on the add button.

Save and close or save and new will create the sales order or quote in ABM.