

ABM

Pantry List



OVERVIEW

The ABM Pantry List has been designed as a quick and efficient data entry tool to work with customers who place orders on the phone based on previous historical sales. Particularly relevant in the food industry.

FEATURES

- » Create Sales orders or Quotes automatically from a template of previous sales to customer
- » Promote existing specials to customer whilst on the phone and add specials to order or quote on the fly
- » Set default number of months back to bring in order history with a refresh option
- » Set product weight ratios in settings and back calculate quantity based on weight ratio entered. E.g. Kilograms
- » Display margin warnings on different products on the pantry list by colour. Different margins % can display different colour
- » Indicate alternative products when standard product customer orders is not available and an alternate product can be supplied
- » Add special instructions per product line to the order (TRANSDetails.EXTRAText)
- » Add special comments to the entire order (TRANSHeaders.Notes)
- » Automatically remove lines from the order not required (Delete Zero)
- » Search for product descriptions (starting with or containing) from the existing list that is populated on the screen
- » Conforms to ABM Customer Credit limits. Warns the customer or disallows the sale depending on the credit policy of the customer

Australia

www.advancedbusinessmanager.com.au
sales@advancedbusinessmanager.com.au
1800 067 864

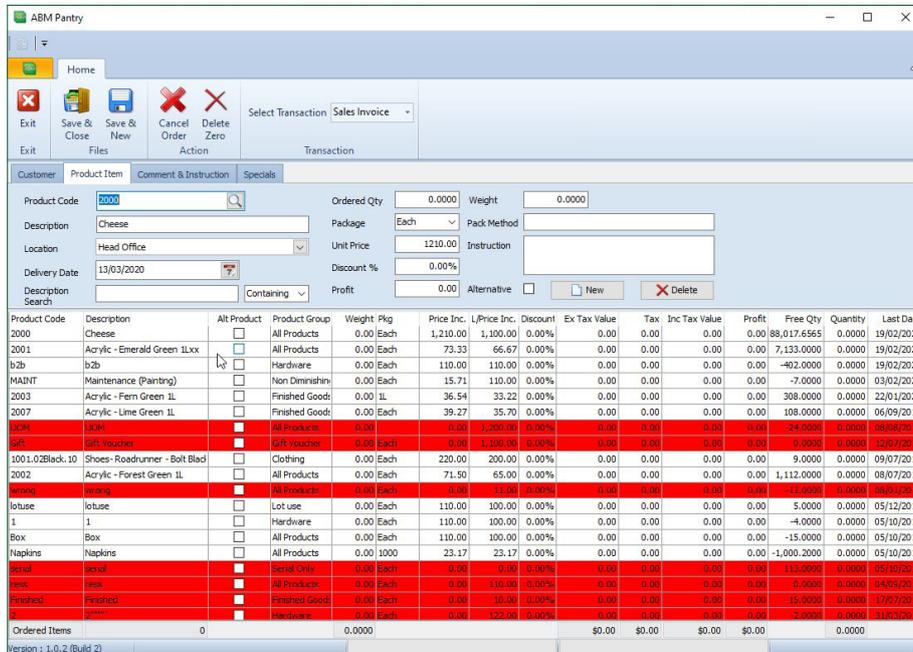
New Zealand

www.advancedbusinessmanager.co.nz
contact@advancedbusinessmanager.co.nz
0800 424 9626

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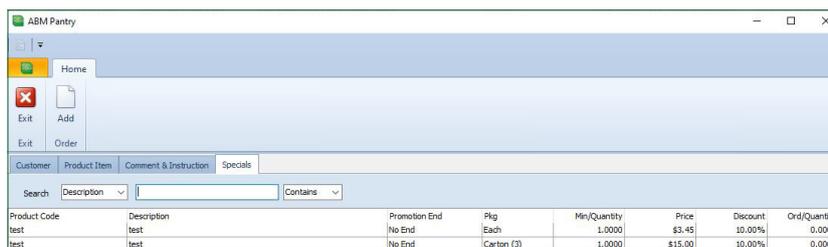
ORDERING

Ordering from the Pantry List enables the person ordering to have pertinent information all on the one screen which speeds up the process substantially.



ABM PANTRY SETTINGS

The ABM Pantry settings can be found by clicking the page icon on the top left of the main program display.



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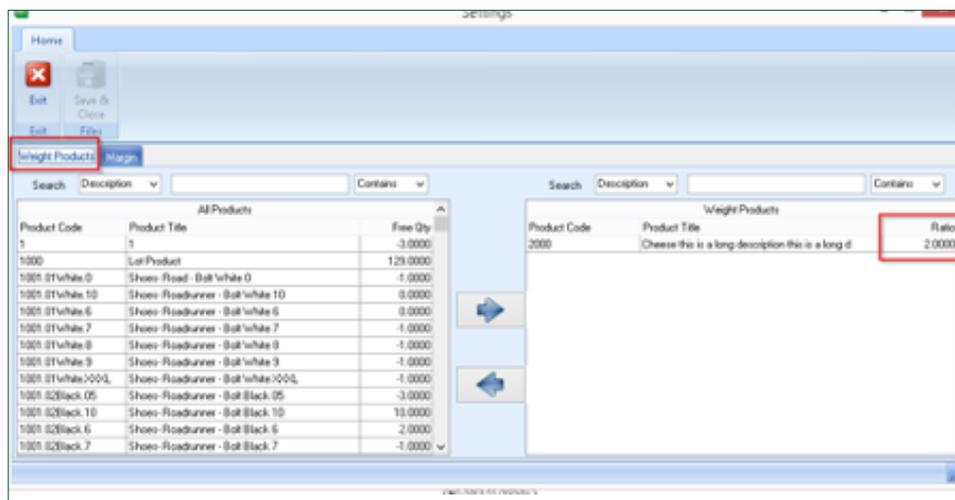
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PRODUCT WEIGHT

Each product in ABM has a weight however ABM does not have the ability to record a second weight ratio. So the weight in ABM could be by kilo but the customer orders per 100 grams.

The pantry list allows you to record this order weight on each product and calculates the weight by the qty entered. So if you enter qty of 2 in the pantry list it calculates the weight as 200 grams.

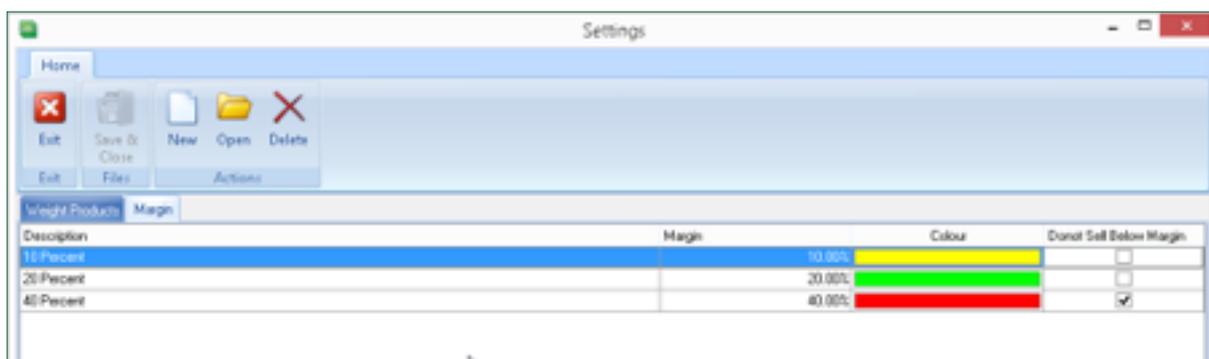
Click on the weight products tab. You can select products by highlighting the product and copying to the right window display. You can then nominate the weight ratio for the Pantry System to back calculate the quantity from on the data entry screens.



MARGIN

Click on the Margin Tab to enter margin % and colour selections for each margin %

There is also an option to disallow sales below a certain margin.



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ABM PANTRY DATA ENTRY SCREEN

The ABM Pantry Data entry screen appears as below. After loading the previous sales history based on number of months selected, the screen is populated with the historical product sales.

The user can enter the quantities required for each product. If the product has weight listed, the weight or quantity field can be amended as required. The profit on each line will also display and will be colour coded based on the margin set up.

When complete the delete Zero button can be pressed to remove products not required on the order.

Product Code	Description	Alt Product	Product Group	Quantity	Weight	Pkg	Price Inc.	U/Price Inc.	Discount	Est. Tax Value	Inc. Tax Value	Profit	Last Date	Price Qty
2000	Cheese		Chefing	1.0000	2.00	Each	88.00	88.00	0.00%	88.00	18.00	88.77	04/09/2017	14,438.0000
5	5		Hardware	0.0000	0.00	Each	8.00	2.29	0.00%	8.00	0.00	0.00	04/12/2016	-1.0000
5	5		Hardware	0.0000	0.00	Each	8.00	2.29	0.00%	8.00	0.00	0.00	04/12/2016	0.0000
2002	Acryk - Forest Green 1L		Finished Goods	0.0000	0.00	Each	66.00	53.22	0.00%	0.00	0.00	0.00	04/12/2016	1,480.0000
2003	Acryk - Fern Green 1L		Finished Goods	0.0000	0.00	1L	53.22	53.22	0.00%	0.00	0.00	0.00	04/12/2016	343.0000
2001	Acryk - Emerald Green 1L		Finished Goods	0.0000	0.00	Each	66.67	55.00	0.00%	0.00	0.00	0.00	04/12/2016	7,175.0000
2006	Acryk - Bright Green 1L		Finished Goods	1.0000	0.00	1L	53.22	66.00	0.00%	30.20	3.02	33.22	04/12/2016	322.0000
2007	Acryk - Lime Green 1L		Finished Goods	1.0000	0.00	1L	56.70	56.70	0.00%	0.00	0.00	0.00	04/12/2016	610.0000
2010	Erased White 5L		All Products	0.0000	0.00	5L	196.32	196.32	0.00%	0.00	0.00	0.00	04/12/2016	30.0000
7001	Water Trap		Power Tools	0.0000	0.00	Each	32.76	32.76	0.00%	0.00	0.00	0.00	04/12/2016	4.0000
2004	Acryk - Green Green 1L		Finished Goods	0.0000	0.00	1L	53.22	53.00	0.00%	30.20	3.02	33.22	04/12/2016	810.0000
7009	Antislip-Ranger wide		Hardware	0.0000	0.00	Each	307.25	307.25	0.00%	0.00	0.00	0.00	04/12/2016	109.0000
4015A	Antislip-Steel Antflow		Special Only	0.0000	0.00	Each	496.67	496.67	0.00%	0.00	0.00	0.00	04/12/2016	1.0000
7002	Roove		Packaging	0.0000	0.00	10	118.17	9.28	0.00%	0.00	0.00	0.00	04/12/2016	1,011.0000
9005	Cleaning Fluid - Acryk - Em		Hardware	0.0000	0.00	10Litre	9.21	6.21	0.00%	0.00	0.00	0.00	04/12/2016	30.0000
7010	Compressor - Blue Falcon		Hardware	0.0000	0.00	Each	273.01	273.01	0.00%	0.00	0.00	0.00	04/12/2016	32.0000
4004B	Antislip and Compressor C		Power Tools	0.0000	0.00	Each	841.86	841.86	0.00%	0.00	0.00	0.00	04/12/2016	13.0000
Ordered Items				3	3.0000	2.0000				\$140.40	\$14.04	\$176.44	-\$64.07	

Specials can be selected from the specials tab. The Pantry List will display existing customer specials from the PRICEHEADERS/ PRICEDetails table. The quantities can be selected and added to the existing order by clicking on the add button.

Save and close or save and new will create the sales order or quote in ABM.

Product Code	Description	Promotion End	Pkg	Price/Quantity	Price	Discount	Ord/Quantity
2000	Cheese	No End	Each	1.0000	\$17.50	0.00%	0.0000
2002	Acryk - Forest Green 1L	No End	Each	1.0000	\$13.00	0.00%	0.0000
2003	Acryk - Fern Green 1L	No End	1L	1.0000	\$13.22	0.00%	0.0000

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