

SIX STEPS IN THE SOFTWARE SELECTION PROCESS



1. CLIENT BUSINESS ANALYSIS

2. INTERNAL REVIEW

3. FOLLOW UP CALL

4. ONLINE DEMONSTRATION

5. POST DEMO DEBRIEF

6. INVESTMENT SUMMARY

HOW CAN WE HELP WITH A SOLUTION FOR YOUR BUSINESS



Document issues

Select Project Manager

Determine Budget

Confirm Decision Makers

Pack Sizes

Every product can be sold in multiple pack sizes. This can be used to sell by in units, pairs, packs, cartons and inners. Our free format setup allows you to name the packs to suit each individual product.

Special Prices

The software supports special prices, special discounts, promotional price (with a start and end date), quantity price breaks and pack size pricing. These prices can be setup for an individual customer, or a group or category of products. This is in addition to prices in foreign currency and eight standard price level available.

Barcode Scanning

Every product can have up to five (5) different barcode numbers. In any field that prompts you for a product, you can type or scan any of these barcodes and the system will find and use the correct product.

Multiple Stock Locations

You can have as many warehouse locations as you need within the core ABM program.

Prints and Embroidery Back to Back Ordering

This feature is generally used where you sell products that you do not regularly have in stock and can be successfully used for embroidery and value add products. Two versions of back to back ordering are available. Consolidate B2B creates a purchase requisition for each supplier and continues to add to that transaction until you decide to convert it to a purchase order.

Supplier Price List Import

If you can source your supplier's product and price list in any file format, ABM allows you to import this data. There is no need to manually enter each new product line supplied by your supplier as the import will setup the product, supplier and pricing information in one single import file.

Multiple Supplier for Same Product

Where a product can be purchased from more than one supplier, ABM will keep track of each supplier, that supplier's product code and price for every product in the system.

PLEASE ASK OUR SALES TEAM FOR OPTIONAL MODULE FEATURES

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