

## ABM CORE PROGRAM FEATURES FOR FOOD INDUSTRY

### SIX STEPS IN THE SOFTWARE SELECTION PROCESS

#### Use By Date

Setup a product with lot numbers with expiry dates. This allows you to track the batch number and expiry date sold to each customer on each.

#### Pack Sizes

Every product can be sold in multiple pack sizes. This can be used to sell by in units, packs, cartons and inners, or Chocolate, strawberry, caramel and vanilla. Our free format setup allows you to name the packs to suit each individual product.

#### Buy and Sell Products by Weight & Volume

Products can be sold by weight so you can track products by the kilogram or by the litre.

#### Sales by Weight Scale Barcodes

You can sell products in your retail store or warehouse shop by scanning the weight barcode created by your weight scales. The software will back calculate the quantity sold based on the sale price scanned on the barcode label and accurately track stock on hand.

#### Suggest Order

When customers call to place an order, click on the Suggest Order button in the Sales transaction to show a list of recently purchased products for this customer. Enter the new quantities required for fast data entry of the sale or sales order.

#### Special Prices

The software supports special prices, special discounts, promotional prices and special discounts (with a start and end date), quantity price breaks and pack size pricing. These prices can be setup for an individual customer, or a group or category of customers and they can be applied to an individual product or a group or category of products. This is in addition to prices in foreign currency and eight standard price levels available.

#### Multiple Stock Locations

You can have as many warehouse locations as you need within the core ABM program.

#### 1 CLIENT BUSINESS ANALYSIS

#### 2 INTERNAL REVIEW

#### 3 FOLLOW UP CALL

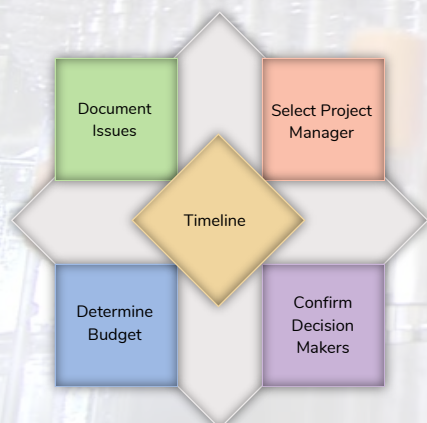
#### 4 ONLINE DEMONSTRATION

#### 5 POST DEMO DEBRIEF

#### 6 INVESTMENT SUMMARY

### CAN WE HELP WITH A SOLUTION FOR YOUR BUSINESS

### PLEASE ASK OUR SALES TEAM FOR OPTIONAL MODULE FEATURES



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