

ABM

Industry Solutions – Food Industry



OVERVIEW

ABM's food industry solutions are a combination of our powerful core accounting software and optional modules designed specifically for the food industry.

The ability to create and track use by dates, buy and sell products by weight and/or volume, read or create barcodes, deal with different pack sizes and comprehensive special pricing are a few examples of features in the core ABM system that are a necessity for the food industry.

Taking the core, we then fit a package around each business, no matter where they are in the food chain. From manufacture, through wholesale and distribution and ending with the sale to the consumer, ABM will add value to your business. Packages add on modules, such as manufacturing, warehousing, point of sale and E-commerce/webshop, as required.

The ability to use other tools, such as EDI, to automatically communicate with customers or suppliers, Fixed Asset Management and the ability for ABM to be customised, extends the feature set for any business size. ABM also comes as Small Business Edition to suit the smaller business. Add ABM Billfeeds to automatically read and process supplier invoices to further improve business efficiencies.

ABM provides for multiple locations. For exporting and importing customers, suppliers and bank accounts can be held in foreign currencies.

Talk to us today about how ABM can work for your business.

BENEFITS

- » Full traceability of products.
- » Reduced data entry time.
- » Optimised stocking levels.
- » Minimise data entry errors.
- » Reduce costs through automation.
- » Accurate inventory control.
- » Improved customer service and satisfaction.
- » Cost minimisation due to knowledge of wastage.

FEATURES

- » Batch tracking including use by dates.
- » Multiple pack sizes.
- » Special pricing.
- » Buy and sell products by weight or volume.
- » Suggest order from customers recently purchased products.
- » Optional additional order entry screens/pantry list per customer.
- » Sales using barcodes from scales.
- » As many stock locations as you require.

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CASE STUDY

Priestley's Gourmet Delights



ELECTRONIC DATA INTERCHANGE (EDI)

Electronic Data Interchange (EDI) is a computer-to-computer exchange of business documents in a standard electronic format.

Orders are placed and confirmed automatically, prices are accurately confirmed and agreed upon, deliveries and back orders are handled according to trading policies and the human error factor is almost 100% eliminated.

Most major organisations are insisting that Electronic Data Interchange (EDI) is now their standard method of transacting with suppliers.

If you are currently a supplier to one of these organisations then you may have no choice but to implement an EDI system.

BACKGROUND

Priestley's Gourmet Delights is proud to be synonymous with the finest tasting range of indulgent desserts for the Australian and International Food service markets.

100% Australian owned and operated, Priestley's Gourmet Delights combines a passion for quality products with world class manufacturing practices based in Brisbane.

HACCP and ISO 9001-2000 accreditation is testimony to the quality of our operation with our sustainable approach to manufacturing earning Priestley's Gourmet Delights an Eco Biz partnership with the Queensland Government.

With key accounts in the café, restaurant, catering and food service markets, Priestley's Gourmet Delights ensures our customers of exceptional value and reliability.

We deliver our products to the domestic market via our preferred distributor network. Our experienced sales and customer service team are dedicated to supporting the markets and customers we serve.

REQUIREMENTS

» Adhere to distributors automation needs using multiple EDI formats.

» Provide delivery and product validations as fast as possible to allow the orders to get to the warehouse quickly.

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CASE STUDY

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SOLUTIONS

Priestley's Gourmet Delights implemented ABM Electronic Data Interchange (EDI) for two separate distribution networks with a common user interface, while meeting the rules of each distributor.

This includes

- » EDI Orders.
- » Order Responses.
- » Invoices.

BENEFITS

- » Improve data throughput and reduce manual intervention.
- » Automate the responses of the customer and .reduce the dependence on emails, fax and phone calls to the various sales departments.
- » Validate customer pricing and quantities against ABM including limited specials and quantity buys.

"Our major distributors were moving towards an EDI solution which aligned with one of Priestley's internal process improvement projects – to streamline our Sales Order entry function. The time to process and check each one manually was an area we wanted to improve especially with relatively short time frames imposed upon us. EDI was therefore a logical step for us"

Chris Underwood
Supply Chain Manager
Priestley's Gourmet Delights

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ABM

Food Industry – Optional Module Features



OPTIONAL MODULE FEATURES

WAREHOUSING

This module allows you to see a visual representation of your warehouses and nominate different bin locations in each warehouse. All staff can easily see what stock is available in any location.

INDIVIDUAL CUSTOMER PRICE LISTS

Using our Alchemex Reporting tools, easily automate the process of sending out updated customised price lists for each customer. Each one lists all prices including special prices, special discounts, promotional prices, quantity price breaks, pack sizes and foreign currency pricing.

LOYALTY POINTS PROGRAM

Nominate the promotional date range, the products and points available and the program will do the rest. Each invoice and statement lists points earned and confirms the current points balance for the promotion.

CUSTOMISED SALES ORDER PROGRAMS

Would you like to tailor the sales order program to suit your business processes. ABM have written many sales order programs to meet your specific needs. Examples include product search by partial descriptions, product lists by group or category, barcode scanning and customised pantry lists for each customer.

PANTRY LIST SALES ORDERS

Stores a customised pantry order list for each customer. When the customer places an order, products are not forgotten and fast data entry improves the process.

SCALES INTEGRATION

Entering product information into additional systems can cause costly mistakes. ABM can create a custom link between two or more systems that have common data making updates such as price changes easy and error free

WEBSHOP INTEGRATION

Our webshop solutions are optimised for mobile devices, store pantry lists for each customer and support multiple pack sizes and special pricing. This provides a consistent experience when placing orders regardless of the method used.

POS INTEGRATION FOR RETAIL AND WAREHOUSE SHOPS

Our software includes both wholesale and retail operations in the one package. All transactions are real time and there is no manual integration where joined systems need to be managed and reconciled by staff.

IMPORT COSTING

Accurate landed costing.

POD

Proof of delivery app to capture signature of receiver.

BARCODE SCANNING

Warehouse Receiving, Picking, Stocktaking on Casio scanners.

RUN MANAGEMENT

Helps organise runs for delivery vans.

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