

## SIX STEPS IN THE SOFTWARE SELECTION PROCESS



1. CLIENT BUSINESS ANALYSIS



2. INTERNAL REVIEW



3. FOLLOW UP CALL



4. ONLINE DEMONSTRATION



5. POST DEMO DEBRIEF



6. INVESTMENT SUMMARY

## HOW CAN WE HELP WITH A SOLUTION FOR YOUR BUSINESS



Document issues

Select Project Manager

Determine Budget

Confirm Decision Makers

Extended production

Extends the production facilities in the standard BOM module to allow management of work in progress. Detailed costs can be entered against a production run as required and all production costs are posted against work in progress accounts until they are either returned to stock or the finished product is receipted to stock. Work in progress postings are available by BOM, production and components.

Business Intelligence

The job entry functionality provides a flexible interface for users who need to enter transactions against multiple production runs. The bulk issues functionality automates the issuing of components to production runs on a bulk basis. It recommends components based on a production run "issue" quantity, set according to actual requirements.

Customer Relationship Management (CRM)

ABM Customer Relationship Management (CRM) Software is a powerful customer centric system, aimed at simplifying tasks such as client management, marketing, lead tracking and customer analysis.

Capacity Planning

Through a visual presentation of production schedules and capacity loads, efficient management of production runs can be achieved. Setup availabilities and output potential for work centres, then link production stages to work centres depending on the stage duration and time available. Work centres can be graphed to illustrate usage, which allows users to manage workloads effectively to minimise maintenance and breakdowns.

Batch and Lot Tracking

ABM's Warehousing module provides logical control and organisation of stock, allowing users to create a hierarchal structure in each warehouse with multiple aisles, levels, etc. and a waiting area for goods not yet put away. The module allows stock to be easily transferred between bins and locations using drag and drop.

Demand and Supply Analysis/ Forecasting/ Materials Planning

Open sales orders, production runs, stock shortages and minimum stock levels can all produce demand. A work order/production run is created to manage the production of finished products from components based on actual or anticipated demand for the product. Analyse product requirements by examining sales quotations, orders, deliveries, invoices, job quotations and other production runs to produce recommendations for required work orders. Simplify and speed up the process of purchasing by analysing component demand and taking into account lead times for an inventory item.

Manage your inventory levels based on current and planned production runs, forecasted demand, sales movements and purchase movements. ABM's manufacturing module also gives the option for one or more production runs to be analysed for shortages and requirements. The module can then interact with the purchasing process in the accounting system to the extent that deliveries may be automatically issued to the appropriate production run.

Users are also able to enter anticipated demand for products into forecasts which interact with BOMs, allowing easy updates to the model for BOM changes.

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