

## SIX STEPS IN THE SOFTWARE SELECTION PROCESS



1. CLIENT BUSINESS ANALYSIS

2. INTERNAL REVIEW

3. FOLLOW UP CALL

4. ONLINE DEMONSTRATION

5. POST DEMO DEBRIEF

6. INVESTMENT SUMMARY

## HOW CAN WE HELP WITH A SOLUTION FOR YOUR BUSINESS



Document issues

Select Project Manager

Determine Budget

Confirm Decision Makers

### Warehousing

This module allows you to see a visual representation of your warehouses and nominate different bin location in each warehouse. All staff can easily see what stock is available in any location. mobile personnel, logs client service history, and provides customer billing and reporting functionality.

### CRM

ABM CRM enable you to add campaigns, opportunities and activities to each customer in ABM. It allows you to set sales budgets and track effectiveness of each campaign. Opportunities track strike rate of prospects and quotes to sales. Activity reminders are emailed to staff members via email. ABM CRM can be accessed from inside ABM or on a mobile device.

### ABM BillFeed

ABM Billfeeds reads Word Documents (DOC) and mages (JPG, PNG, GIG). ABM Billfeeds supports Sales Orde (Customer Purchase Orders), Purchase Invoices, Deliveries and Credits ABM Billfeeds manage freight and does have an approval process

### Mobile Stocktake

ABM Mobile Stocktake creates stocktake and batches in ABM assigned count to mobile users. Each mobile user can count the same batch and ABM will combine count results. Cost effective and uses Apple' s iOS or Android devices

### Web Portal

The ABM Service Web Portal is an internet based website that allows external users such as your customers, or agents for example, to log calls into your ABM Service Module.

### GPS Position Tracking

More GPS Positions Grabbed by system when Smartphone App user changes a status or opens a call or finishes a call.

### Areas and Divisions

You can setup Areas so that customers and staff members can be assigned to these areas if required. You can also set up divisions, and assign divisions to inter

### Exchange server integration

Exchange server integration allows you to setup an email address at your business and when your customers email that address, it instantly logs a support call against the customer as it detects the customers email address and compares it to ABM to find a match. It allows your service department to save a lot of time keying service calls into the system as the customer is emailing and it is logging automatically

PLEASE ASK OUR SALES TEAM FOR OPTIONAL MODULE FEATURES

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