

# CASE STUDY

## LEVCO AGENCIES



### ADVANCED BUSINESS MANAGER

#### LEVCO AGENCIES

Levco Agencies Ltd (Levco) is a privately owned company specialising in the distribution and marketing of mechanical and electrical locks, locking systems, and other security hardware products.

Levco presents a high quality range of products and solutions to a wide range of distribution and end users including locksmiths, architects, security consultants and commercial organisations.

Levco's business is handled by 18 specialised employees from the main office and warehouse in Wellington, as well as their support office in Auckland.

Bryn Evans, Financial Manager realised after working for Levco for six months, that their previous accounting software was obsolete and was in need of a complete overhaul.

"The previous system was design in the early 90's and it was far past its shelf life. It needed constant attention by a consultant which cost Levco \$3,000 a month. "

"The old system was batch driven and couldn't report data instantaneously."

Levco's products such as their hotel locking system require a 24/7 backup and support system. This meant there was no room for anything but a secure, robust software solution.

"Classic Solutions are honest and straight forward to deal with. They impressed us with their level of knowledge around the system. ABM is a high quality solution offering the best value for money."

Since ABM's implementation in 2009, business efficiency has increased significantly.

The real-time processing that ABM offers, has meant instead of waiting for a batch driven result with the old system, reports and up to date data are now available instantaneously.

"Everybody in the company has given me positive feedback about how good ABM is."

Levco has taken advantage of the sophisticated reporting functionality ABM offers. This has aided decision making as well as improved business efficiency.

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# INTRODUCING A FULLY INTEGRATED BUSINESS AND ACCOUNTING SOLUTION

## ADVANCED BUSINESS MANAGER

Reduce the time and financial burdens of running an accounting and management system by choosing one that caters your industry specifically.

Advanced Business Manager (ABM) has been designed and developed by accountants and IT professionals to be the accounting software for progressive businesses. Particularly relevant to Levco is ABM's access to real time processing.

### BENEFITS IMPROVE YOUR.....

- » Accounting, warehousing and administrative duties
- » Ability to control multi-location inventory and stock aging
- » Service management, job recording and cost location

## JOB COSTING

ABM Job Costing manages the entire job process from preparing an estimate, recording time, materials and other costs, using mobile applications as the job progresses, invoicing the customer and reporting on progress throughout the process.

- » Improved reporting of profitability by job or cost centre
- » Reduced time, wastage and improved accuracy recording costs
- » Cost overruns can be caught and managed before they become a problem

## PROJECT INVOICING

Project Invoicing makes it possible to prepare detailed invoices easily from either actual time and material, an estimate or a pre determined contract value. Simply select the range of what to invoice, and how much detail to display on the invoice, and the invoice is prepared for you ready for review.

## SERVICE MANAGEMENT

ABM Service Management is ideal for businesses who supply on-site service to their clients. It is applicable to a wide range of service industries such as equipment servicing, monitoring, field engineers, security, on-site services and much more.

The system allows tracking of a firms personnel by time expenditure and revenue, monitors and dispatches calls to mobile personnel, logs clients service history, and provides customer billing and report functionality.

## DOCUMENT MANAGEMENT

ABM Document Management and Attachments provides you with a simple and straightforward method to help users overcome the problem of accessing and storing relevant documents.

With ABM Document Management and Attachments customers, suppliers, products, ledger and job records may have an unlimited number of mixed media type of attachments attached, including email, PDF, MS Word and MS Excel files.

Instead of housing emails in various mailboxes, they can be shared directly from the customer record. Documents and attachments may also be categorised and sorted by the user for easy retrieval.

## ALCHEMEX

ABM Alchemex gives your business the competitive edge by enabling quick and easy access to real-time information needed for operation and strategic planning.

Effortlessly creates reports and analyses data from ABM utilizing Microsoft® Excel® application. Take it one step further with the Advanced module, and combine with any information from any disparate database within your office environment.

Improve the productivity of your financial staff, enhance report presentation and streamline report preparation. With ABM Alchemex you can spend more time focusing on information analysis and interpretation and less time pulling the data together.

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