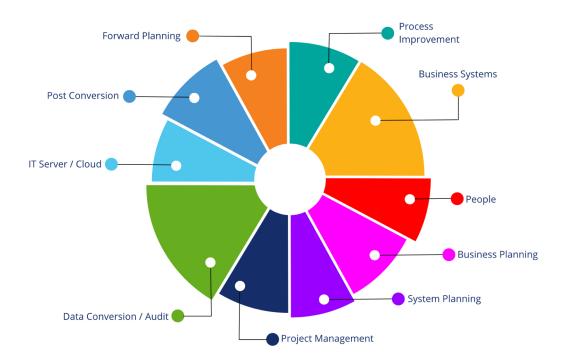
Client Business Analysis





Business System

- The systems we use work well for the company as a whole
- Our data is accurate as shown in management reports
- All systems are integrated with no data duplication

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Importance	1	2	3	4	5
Proficiency	1	2	3	4	5

People

- All staff have written procedures and job descriptions
- Each procedure has a deadline met by staff
- We have an escalation process for help when issues arise

We have an escalation process for help when issues arise						
Importance	1	2	3	4	5	
Proficiency	1	2	3	4	5	

Business Planning

- We have a branch business plan with key deliverables
- Each branch tracks actuals against their own budget
- Managers meet regularly to review budget against results

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Importance	1	2	3	4	5
Proficiency	1	2	3	4	5

System Planning

- We constantly review systems to identify weaknesses
- Planned changes per branch are prioritised as projects
- Detailed specification documents are provided to suppliers

Importance	1	2	3	4	5	
Proficiency	1	2	3	4	5	

Project Management

- We have an internal project manager for system changes
- Timely staff training and system testing are well managed
- Each person has time to test prior to implementation

Ir	mportance	1	2	3	4	5	
Р	roficiency	1	2	3	4	5	

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Client Business Analysis





Data Conversion / Audit

- The systems we use work well for the company as a whole
- Our data is accurate as shown in management reports
- All systems are integrated with no data duplication

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Importance	1	2	3	4	5
Proficiency	1	2	3	4	5

IT Server / Cloud

- Our IT strategy outlines use of in house and cloud IT assets
- Our in house or cloud server ready for use
- Our backup procedure is documented and checked daily

- Our backup procedure is documented and checked daily						
	Importance	1	2	3	4	5
	Proficiency	1	2	3	4	5

Post Conversion

- Internal procedures by branch will be documented by us
- We have programming/report writing capabilities in house
- We have written or video training for on boarding new staff

Importance	1	2	3	4	5
Proficiency	1	2	3	4	5

Forward Planning

- Management meet regularly to plan growth strategies
- Staff are committed to continued quality assurance

Importance	1	2	3	4	5
Proficiency	1	2	3	4	5

Process Improvement

- Company culture is geared towards improvement
- Staff are involved in system improvement processes
- Management encourage staff to change for best outcomes

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Importance	1	2	3	4	5
Proficiency	1	2	3	4	5

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